

# Solutions Overview for Insurance Defense

fact sheet

Trusted by insurance carriers and their outside counsel to help solve their toughest legal challenges.

- ▶ Trusted partner with existing Master Services Agreements in place with large carriers
- ▶ Preferred pricing arrangements specific to the needs of Insurance Defense clients
- ▶ Proven secure technology configurations and robust workflows including Immediate Case assessment to reduce and streamline review across multiple JDG parties
- ▶ Global expertise and support footprint providing flexible, secure data infrastructure and coordinated project management across North America, Europe, India, China, and Japan

To initiate a new matter with Consilio, please contact [info@consilio.com](mailto:info@consilio.com) or your Consilio representative.

## By the Numbers

5,400+

Team Members, including eDiscovery, Cybersecurity, Data Forensics & Compliance Risk Assessments Experts

70+

Regions with Consilio Presence **Spanning** 11 Countries

65+

Forensics and Security Certifications

15+

Countries Worldwide with Staffed Review Professionals

3,000+

Active Review Professionals

12K+

Matters Currently Hosted **Globally**

100

Of the AmLaw 100 as clients

Consilio provides clients around the globe with eDiscovery, document review services, and legal consulting. Our consulting services include discovery consulting, where we focus on helping our clients build out their internal discovery processes.

## We Know the Insurance Business

- Consilio sits on a number of eDiscovery panels for insurance providers and has served on several JDG workflows – delivering proven engagement and service delivery mechanics (including contracts, workflows, and communication protocols).
- We understand our role as your fiduciary to make certain that your insureds are efficient and making cost-effective, defensible decisions with their eDiscovery process.
- Regardless of outside counsel experience and sophistication with eDiscovery, our experts are there to make sure the process runs defensibly in accordance with your requirements, with a focus on managing the bottom line.

## Consider Consilio For:

- **Large-Scale Document Review:** Consilio has 16 years' worth of experience with large-scale, managed document review projects. If you need more than 30,000 documents reviewed for a legal matter, consider Consilio.
- **Highly Secure Infrastructure for Hosting:** Consilio has heavily invested in our state of the art certified (ISO 27001/SAS 70 and/or Type 2/SSAE 16) infrastructure for secure data management and hosting. Our data centers have passed rigorous security audits conducted by leading financial institutions.
- **Analytics to Reduce the Number of Documents to Review:** Our data analytics specialists help clients use different analytics tools—like predictive coding or machine learning—to help reduce the number of documents requiring review at significant cost savings. Our experts have experience presenting our defensible methodology to government agencies, like the U.S. Department of Justice, and explaining our processes to opposing counsel and the court.
- **Multilingual and Multinational Projects:** Consilio services clients in Europe, APAC, and the U.S. We have offices and employees across those regions, and we have experience processing and reviewing documents in over 31 languages.



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## Why Choose Consilio?



### A More Consultative Approach

Our specialists are guides, not order takers. We challenge assumptions based on experience and ask the right questions at the start to keep your review on track and on budget.



### A Drive to Achieve Service Excellence

Our teams develop proven processes and patent-pending QC overview to deliver faster turnarounds without sacrificing quality.



### Right Solution for the Right Results

With over 100+ software and database engineers on staff, we innovate to help our clients excel beyond the status quo from in-house platforms to enhancements of off-the-shelf solutions.



### Together as One Global Practice

Through our expert advisors, technology infrastructure, matter expertise and proven workflows we offer our clients global reach and local expertise together.

- **Matters that Need Early Insights to Set Strategy:** Our Immediate Case Assessments (ICA) provide an early look into your data to summarize your data and identify key documents early. This can provide guidance on strategy and direction, especially in an investigation.
- **Specialized File Types (Chat, Audio):** Consilio has developed specialized technology for trimming, indexing, and searching audio recordings and for sorting and searching chat data—including Bloomberg.
- **Proactive eDiscovery Readiness Assessments:** Consilio conducts proactive, eDiscovery Readiness Assessments, focused on helping your insured understand and remedy gap areas in your discovery process that can expose your matter to risk.

## Case Study: Large Insurance Litigation

### The Issue

Eight legal carriers and their outside counsel were engaged in a large insurance litigation matter that would involve a significant amount of electronically stored information (ESI). Specifics of the industry and distribution processes required specialized culling techniques to quickly prioritize relevant documents for review as well as eliminate or deprioritize data immaterial to the matter.

### Our Approach

Consilio's dedicated Analytics team of lawyers and computer scientists engaged to deploy sophisticated analysis to quickly identify over 100,000 documents that required various levels of review by outside counsels as well as the population of documents to eliminate or deprioritize.

### The Result

By not only identifying the 100,000 documents for outside counsel review but also further recommending the classification levels of review, Consilio assisted in optimizing downstream review workflows. Consilio's analytics team and its Non-Responsive Analysis immediately eliminated approximately 10% of the total document population and deprioritized 40% of the total corpus as redundant eDocs. Consilio's experienced data operations, project management, and Analytics teams coordinated with multiple co-counsel and within tight time constraints to simplify workflows and deliver significant cost savings to end clients by reducing attorney review time.

**Ready to Learn More?**  
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